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Here's what Atlassian customers say about moving to cloud

95% of new Atlassian customers choose cloud and more on-premise customers than ever before are making the move to cloud. Atlassian surveyed 320 customers who recently migrated to better understand:

- How does cloud really stack up against on-premise solutions?
- Why are server and Data Center customers deciding to make the switch to cloud?
- What do migrated customers see as the key benefits of cloud?
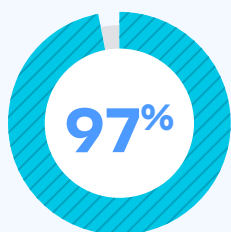
How does cloud compare to server and Data Center?

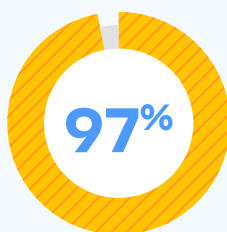Customers ranked the following as better or equal on cloud compared to server and Data Center:

> **"**
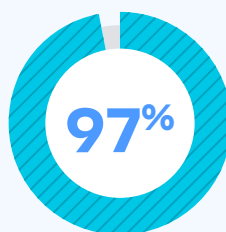> The stability and security is substantially better than we achieved on-premise.
>
> - Jarrett Prosser, Lead Engineer, Rollercoaster Digital

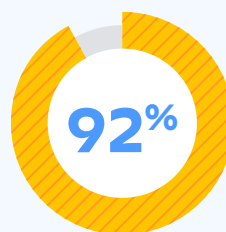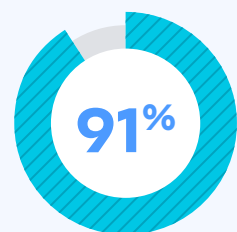| 97%	97%	97%	92%	91%
Innovation	Reliability	Change management	Compliance	Security

Why did you choose to migrate?

Every team is different, so every journey to cloud is different. But when we asked customers why they decided to make the switch, here's what they had to say.

> 66
>
> Our cost analysis easily showed that we could spend less per year on cloud than server, as well as get more features and integrations with less downtime. It was an easy, no-brainer decision to make the jump.
>
> – Marcus Hecht, IT Professional, ClearlyRated
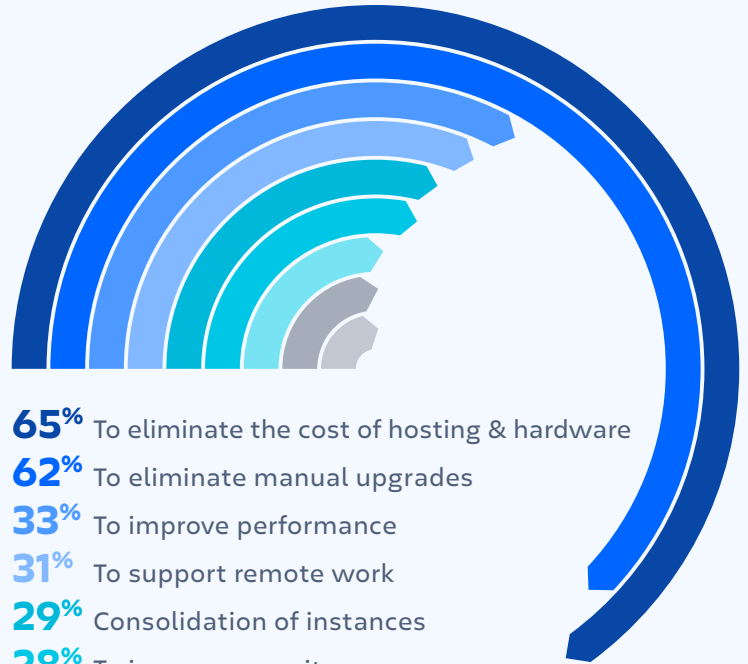
65% To eliminate the cost of hosting & hardware
62% To eliminate manual upgrades
33% To improve performance
31% To support remote work
29% Consolidation of instances
28% To improve security
24% To increase time to value & speed
22% Digital transformation directive
21% To increase rate of innovation

What are the top benefits of cloud?

There's lots to love about cloud, but here are some of the top benefits of making the switch.
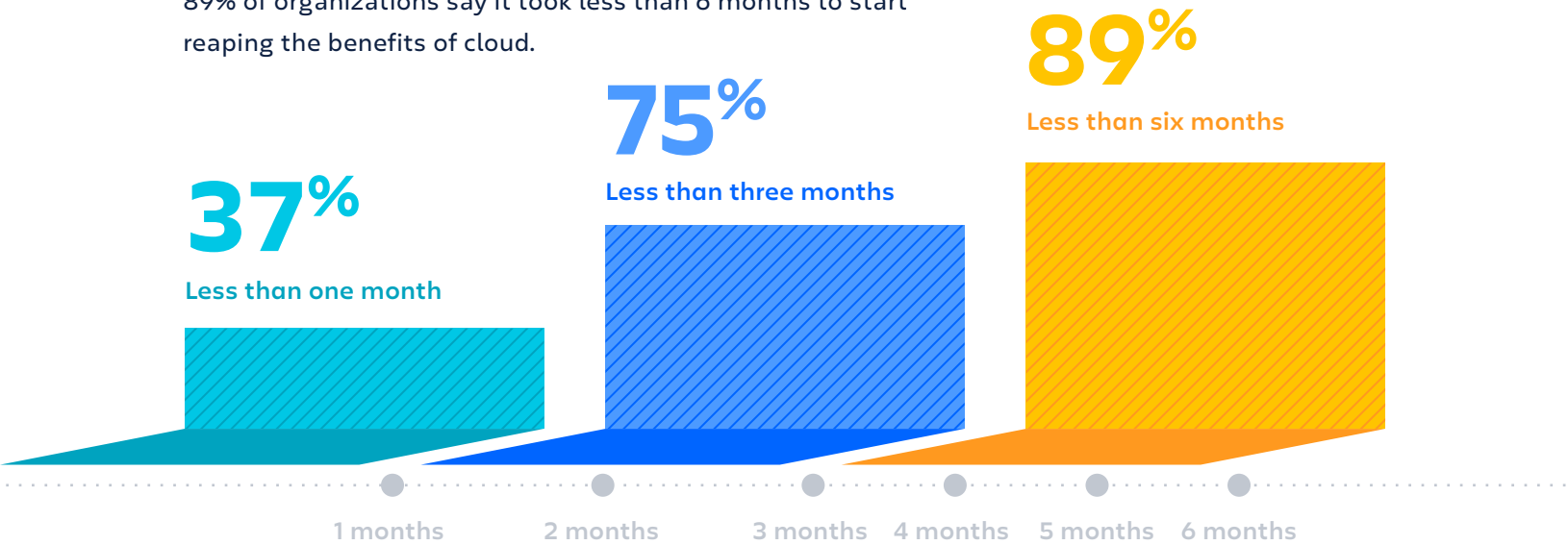
> 66
>
> Server maintenance is a thing of the past now. We don't have to worry about drives filling up, restoring backups, maintaining databases, updating certifications, etc.
>
> – Operations Manager, Medium Enterprise Consumer Services Company

1. Peace of mind around maintaining security and version upgrades
   205 respondents
2. Improved speed & accessibility
   142 respondents
3. Improved employee satisfaction
   139 respondents
4. Improved performance
   123 respondents
5. Reduced total cost of ownership for Atlassian products
   118 respondents
6. Improved security
   110 respondents
7. Increased capacity for teams to focus on strategic goals
   96 respondents
8. Better third party apps & integrations
   75 respondents

Source: TechValidate survey of 320 Atlassian customers

How long did it take to realize the benefits of migrating to cloud?

89% of organizations say it took less than 6 months to start reaping the benefits of cloud.

37%
Less than one month

75%
Less than three months

89%
Less than six months

1 months   2 months   3 months   4 months   5 months   6 months

What was most surprising about migrating to cloud?

40%
The migration was easier than expected

25% Easier than expected to get internal stakeholders on board

33%
The migration was faster than expected

23% Realizing the benefits of migrating more quickly than expected

29%
The end user experience was better than expected

20% Cloud apps & integrations are better than expected
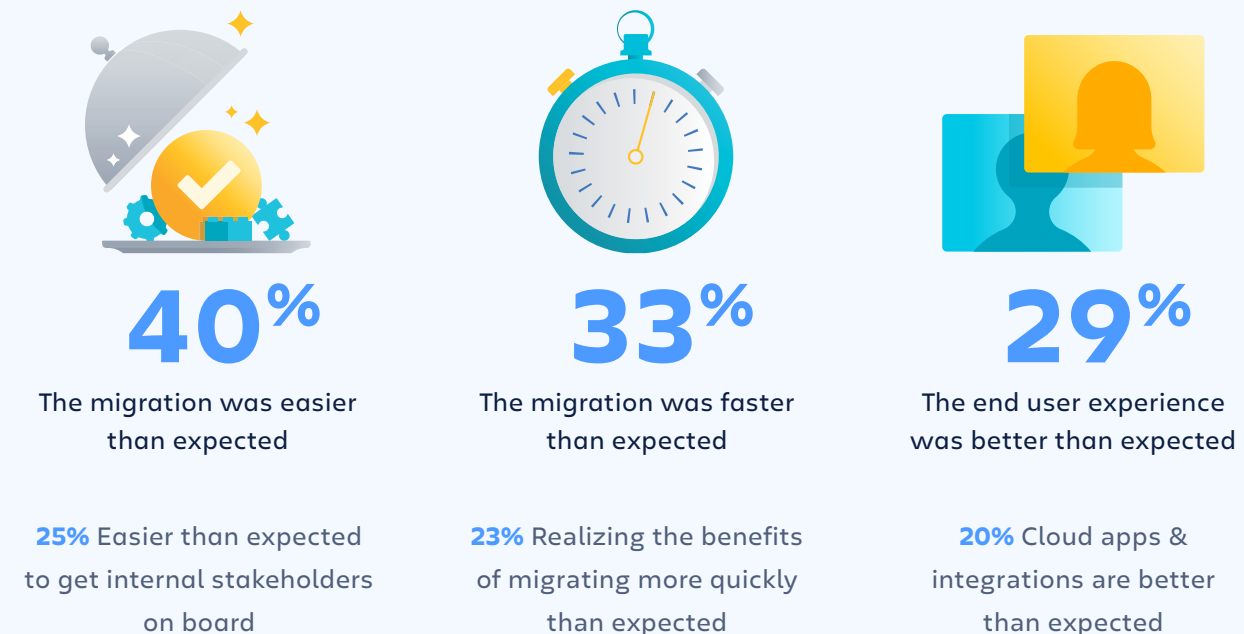
How does migrating to cloud save teams money and time?

83%
Moving to cloud saves our admins time

54%
Moving to cloud saves us money we were spending to maintain hardware
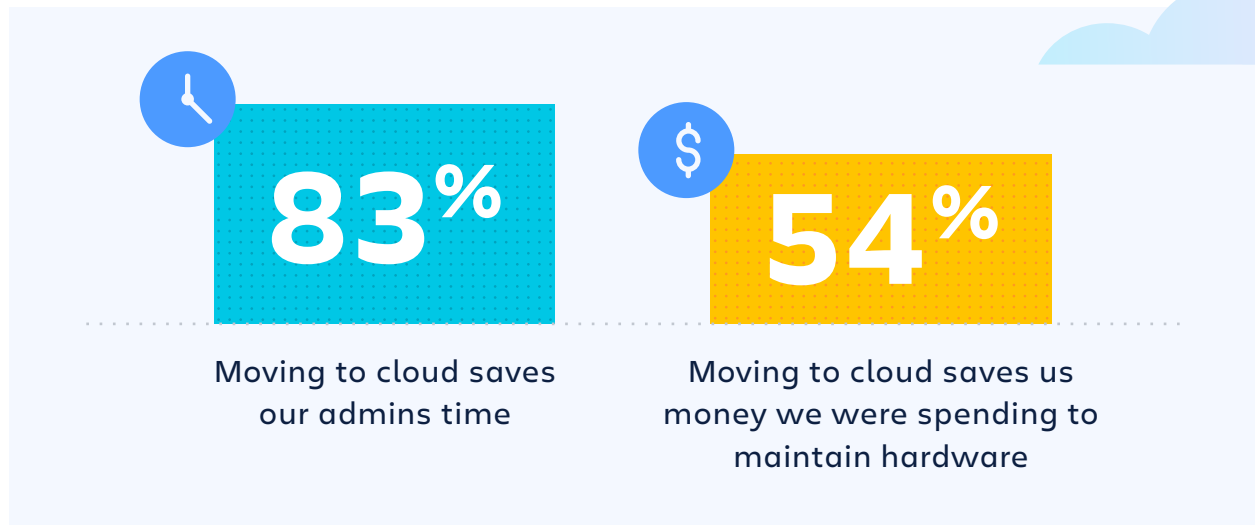
Considering moving to cloud?

90%
of Atlassian customers who made the switch say they'd recommend our cloud products.

Source: TechValidate survey of 320 Atlassian customers

Planning a migration of your own, but don't know where to start?

Get in touch with us, your trusted Atlasssian Solution Partner to explore your options & feel confident in your next move.

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