



Celebratina 25 Years

# Authenticate, Administer, Authorize, and Audit

The MajorKey methodology for a successful PAM program.

MajorKey provides CyberArk advisory, integration, and managed services delivered through its highly skilled teams of onshore, nearshore, and offshore resources.

Through a deep partnership with CyberArk, MajorKey helps clients implement successful PAM programs that mitigate risk and improve security.

### How we help clients with Privileged Access Management & Governance programs

- · 15+ years of PAM experience
- Trusted advisor to Fortune 1000 clients
- · Experience with Governance, Authentication and Administration of PAM, Fire-fighter and Emergency Access

- 2,000+ 96% projects customer retention 20% 120 YoY growth engineers
- · Experts in integration with PIM solutions
- · Managed services for all L1-L3 IGA administrative operations and consolidated L4 support
- · Focus on Compliance and Security teams

#### Key business outcomes



Satisfy audit and compliance requirements



Reduce total cost of ownership



Lower cyber insurance premiums



Implement zero-standing privilege

## Key factors in building an PAM program

Rapid endpoint onboarding with extensible connector framework

SSO with risk-based multifactor authentication

Privileged access and session management

Identity lifecycle and compliance

Secrets management and password vaulting

Cloud entitlement management

# Core principles of a successful PAM program

Privileged Identity

ZERO STANDING PRIVILEGE – Just-in-time; Eliminate persistent accounts VISIBILITY – Who has access to what, why, and how POLICY – Roles, rules, and dynamic authorization COMPLIANCE – Governance and management

ENDPOINTS – Hybrid (SaaS, PaaS, IaaS & On-Premise)
SESSIONS – Securely authenticated, dynamic, and managed

### Core capabilities of PAM

VAULT - BYOV and secrets management

#### **Authentication**

Single sign-on

Multi-factor enabled

Device registration and management

Secure sessions

Vendor, customer, and B2X support

#### **Administration**

Visibility and auditability

Lifecycle management

Centralized and delegated

Endpoint and desktop management

Vault administration

### **Authorization**

Role, attribute, and policy-based controls

CIEM integration

Dynamic access policies

Session management and governance

External credential providers